

University of New Haven

West Haven, Connecticut

Associate Vice President for Graduate & International Admissions

The University of New Haven invites applications and nominations for the position of Associate Vice President for Graduate & International Admissions. The Associate Vice President will be responsible for leading and managing Graduate Admissions, International Admissions, and the New London Campus for Corporate Education. This exciting new position will report to the Vice President for Enrollment Management and will be responsible for new student enrollment for all graduate and international students. The Associate Vice President is responsible for creating and managing the new Office of Graduate and International Admissions to successfully grow graduate and international enrollment by developing and implementing marketing and recruitment strategies that lead to the successful attainment of graduate enrollment goals.

The AVP will work closely with the Senior Associate Provost for Graduate and Professional Programs, Graduate Deans, and others involved with graduate and international programs.

PROFILE OF UNH

The University of New Haven is a private, top-tier comprehensive institution recognized as a national leader in experiential education. Founded in 1920 on the campus of Yale University in cooperation with Northeastern University, UNH moved to its current West Haven campus in 1960. The University operates a satellite campus in Tuscany, Italy and offers programs at several locations throughout Connecticut and in California. UNH provides its students with a unique combination of a solid liberal arts education and real-world, hands-on career and research opportunities. The University enrolls approximately 6,400 students, including nearly 1,800 graduate students and more than 4,600 undergraduates – the majority of whom reside in University housing. Through its College of Arts and Sciences, College of Business, Henry C. Lee College of Criminal Justice and Forensic Sciences, Tagliatela College of Engineering, and College of Lifelong & eLearning, UNH offers 75 undergraduate and graduate degree programs. UNH students have access to more than 50 study abroad programs worldwide, and its student-athletes compete in 16 varsity sports in the NCAA Division II's highly competitive Northeast-10 Conference.

The University is situated on an 82-acre hilltop campus overlooking Long Island Sound and the culturally rich city of New Haven. It is located midway between New York and Boston. Under the leadership of Dr. Steven H. Kaplan, the University has made extraordinary progress. During the past six years, UNH has invested more than \$110 million in new construction and capital infrastructure and, in the process, has transformed the campus. Over the same period, the University has doubled the size of its operating budget and exhibited a pattern of rising budget surpluses and enrollment growth. With a full-time faculty of 210, expansion of graduate programs and enrollment is a planned priority of the next phase of University growth.

Qualifications: The Associate Vice President for Graduate and International Admissions will have: at least eight to ten years of executive level experience in graduate and international admissions or related fields at the executive level; a master's degree (doctorate preferred); demonstrated successful experience in developing, evaluating, and improving recruitment, enrollment, and marketing strategies from a data-driven perspective, including the use of social media and information technology to improve the recruitment and enrollment of graduate and international students; and proven success in creating, implementing, and evaluating a comprehensive enrollment plan in those areas. The successful candidate will have substantial experience working in graduate and international enrollment and have a record of success in meeting local, regional, national, and international enrollment goals.

Application and Nomination Process: The University has retained the search firm of **Scott Healy & Associates** to oversee and manage the search process. All applications and nominations must be sent to:

Scott Healy & Associates
Attn: Dr. Scott F. Healy, President
scott@scotthealy.com

Applicants must apply electronically via a Word document. Submit a cover letter outlining experience and success in the areas listed above, a current resume, and a list of five professional references with their titles, phone numbers, and e-mail addresses. Applications received by **July 19, 2013** will receive priority consideration. The search will remain open until the position is filled. The University of New Haven is an Equal Opportunity, Affirmative Action Employer.