

WHY Give?

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DOUGLAS D. SCHUMANN ENDOWED SCHOLARSHIP AWARD

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What Motivates:

Like many people, I seek approval, first and foremost, from my parents — who were my guiding force during my early years — then later from my employers. I never wanted anyone to have to ask me twice to carry out a command. I also have always felt that if I was investing my energy into something, I should do it well, with intensity and purpose. I developed a desire to follow four precepts in all I do: honesty, energy, economy, system.

What Matters:

Knowing that others I come into contact with will feel that the following precepts define me as a human being:

- **Honesty:** Trust is earned through straightforward dealings.
- **Energy:** Approach your life work with energy. Enthusiasm and commitment are infectious.
- **Economy:** Develop your project for the fewest possible dollars. Remember, an engineer is someone who can make something for \$1 that anybody else can make for \$5.
- **System:** Conduct yourself and your projects systematically. You inspire confidence in others when you plan and organize.

Why He Helps:

My high school guidance counselor did not have glowing prospects for me. Academically, I was quite average, having never been gifted as a test taker. I was motivated more by what I could accomplish with my brain and hands, rather than brain alone. I had two great parents who sacrificed in order to see their three children obtain an education.

I realize not everyone has been as fortunate as I have been, having such parental support. Therefore, I called Sister Pat (Rooney, former development director) at UNH in the early '90's, and asked what I could do to sponsor a scholarship for students with need who had a "can do" attitude and whose interests were in engineering.

